

## **Northern Illinois Hospice Development Director**

### **Join Northern Illinois Hospice as Our Next Foundation Development Director!**

If you're a passionate fundraising leader ready to make a measurable impact, this is your moment. Northern Illinois Hospice is seeking a dynamic Foundation Development Director to guide the Northern Illinois Hospice Foundation into its next chapter of growth. This is your chance to shape strategy, elevate philanthropy, and support the region's most experienced hospice provider.

### **Why Northern Illinois Hospice?**

As the region's first hospice (founded in 1979), we're proud to blend innovation with heart. Our culture is mission-centered, collaborative, and deeply rooted in serving our community. As our Foundation Development Director, you'll join a high-energy team committed to excellence, compassion, and meaningful partnerships. We value your expertise and support your success—professionally and personally.

### **A Day in the Life of the Foundation Development Director**

Every day brings opportunities to dream big and deliver results. You might be collaborating with the CEO and Foundation Board of Directors, meeting major donors, creating compelling campaigns, mentoring Foundation staff, or leading strategic outreach across our hospice service area. As the Foundation Development Director, you'll shape donor engagement, manage a strong prospect portfolio, and champion the mission of Northern Illinois Hospice throughout our community.

### **What You'll Do (Responsibilities)**

As the Foundation Development Director, you will:

- Lead all foundation development initiatives, staff, and volunteers.
- Partner with the CEO and Foundation Board to create and execute long-term fundraising strategy.
- Manage Board relationships, reporting, stewardship, and engagement.
- Develop materials for donor cultivation, including presentations and gift agreements.
- Drive donor development across the Northern Illinois hospice region.
- Grow annual, major, corporate, foundation, planned giving, events, grants, and community support programs.
- Maintain a portfolio of major gift prospects and guide leadership in donor outreach.

### **Schedule & Work Environment**

This is a full-time leadership role with regular business hours and occasional evening, or weekend events tied to foundation activities.

### **What You Bring (Requirements)**

- Bachelor's degree required.
- CFRE/ACFRE preferred (or achieved within two years).
- 5+ years of progressive fundraising experience with major gift success.
- Strong supervisory, communication, and relationship-building skills.
- Grant writing experience a plus.
- Ability to lead with professionalism, strategy, and heart.

### **Compensation**

Competitive salary **\$77,000–\$112,000**, based on experience, plus a comprehensive benefits package including medical, dental, vision, PTO, 401(k) with match, disability coverage, and more.

### **Ready to Lead With Purpose?**

If you're an inspiring fundraising professional who's ready to thrive as our next Foundation Development Director, we'd love to meet you. Apply today!

Northern Illinois Hospice is an equal-opportunity employer and a drug-free workplace.