

2018 AFP Professional Development Program Series

11:30 am – 1 pm at Mary's Market Banquet Room (unless noted otherwise)

Tuesday, January 16, 2018: *Deepening Engagement Strategies as Part of a Carefully Crafted Moves Management Program* (Presented by Sue A. Rector – CFRE, Assistant Vice President for Development, Augustana College)

Tuesday, February 20, 2018: *President's Meeting: A Vision for 2018* (Presented by Tiffany Staman, CFRE)

Monday, March 26, 2018: *The Psychology of the Ask: Understanding Intrinsic Motivation* (Presented by Linda B. Hailey, CFRE, Principal, Let's Build Hope, LLC)

Tuesday, April 17, 2018: *Honor Your Own Luncheon* (Location TBA)

Friday, May 18, 2018: *NICNE Fund Development Symposium* (Keynote presenter: Gail Perry, MBA, CFRE, Fired Up Fundraising)

Tuesday, June 19, 2018: *AFP International Conference Recap* Laura Speer, Director of Fund Development at Goldie Floberg Center, and Janna Bailey, who attended the National AFP Conference on a Chamberlain scholarship.

July 2018: *No Meeting*

Tuesday, August 21, 2018: *Stewarding Your Donors: You Have The Gift, What Now?*
Presented by: Michael McNeely, CFRE

Tuesday, September 18, 2018: *AFP/NIPGC Joint Program "From Data to Design"*
presented by Nathan Stelter, Vice President of Business Development & Marketing, The Stelter Company

Tuesday, October 16, 2018: *From The Donor's Point of View* - A panel discussion featuring three area philanthropists; facilitated by Rus Howard, CFRE.

Tuesday, November 14, 2018: *National Philanthropy Day* (Mauh-Nah-Tee-See Country Club)

Tuesday, December 11, 2018: *Holiday Party* (Prairie Street Brewhouse)