

## **2017 AFP Professional Development Program Series**

11:30am-1:00pm (Unless otherwise specified)

**January 17, 2017 - "Real Estate Gifts Made Easy"**

**February 21, 2017 - "President's Session"** Forest Hills Country Club

**March 21, 2017 - AFP Rockford Professional Advancement Lunch, "Special Event Planning 101 – The Good, the Bad and the Ugly"** Forest Hills Country Club

**April 18, 2017 - Honor Your Own Breakfast,** Giovanni's

**May 16, 2017 - Ethical Considerations is the Nonprofit World,** presented by Don Gray, retired Vice-President for principal gifts at the University of Wisconsin Foundation, Forest Hills Country Club

**June 20, 2017 - How Do You Measure Up? Assessing Your Advancement Program,** presented by Kent M. Huyser, Senior Consultant, Gonser Gerber Advancement Consultants, Naperville, IL, Forest Hills Country Club

**August 15, 2017 - Reimagining the Foundational Work of the Fundraiser,** presented by Dan Reed, CEO of Seed Fundraisers, Forest Hills Country Club

**September 19, 2017 - Major Gift Meeting...Are You Ready?** Presented by Andrea Engbretson, UW Foundation's Associate Vice President of the College of Agriculture and Life Science, Forest Hills Country Club.

**October 13, 2017 - Planned Giving 101.** AFP/NIPGC Breakfast and Annual Joint Conference Session. Presenters: Suzanne Berger and Kerry Schaible. Radisson Hotel and Conference Center, Rockford.

**November 15, 2017 - [National Philanthropy Day](#)**

**December 12, 2017 - A Conversation on Inclusion with Rick Daniels**